

SKYBILL UTILITY BILLING – YOUR COMPLETE UTILITY BUSINESS IN THE CLOUD

Operational efficiency and a great customer experience underpin all successful utility businesses. To excel in these areas, utility service providers need a capable billing solution that is designed for their industry and can be configured to their specific requirements.

CRONUS Utilities Ltd. Customers Contacts Venc	lors Bank Accounts Contracts	Management	ε Extensions √	/ ≡					
Insight from the last three months Your top c	ustomer wa pught for 117	s Jo					Actions + Sales In + Credit N	voice + Finance Cha Aemo + Purchase Inv	-
Activities									
Sales This Month 73 > See more	Overdue Sales Invoice Amount 116 313 > See more	Overdue Purch. Invoice Amount 13 750 >See more	Pending Transact	Outbox		uct Videos			
Contract Management									
Active Contracts 253	Bad Credit Contracts	Domestic Contracts	Commerce 6	ial Contracts	Open Con	tract Quotes	Active Port	al Users	Unread Portal M
> See more	>See more	>See more	>See m	ore	>See m	ore	>See mo	re	>See more
Insights Resource Chart Quantity Total Price Rook 200k				Sales Information Total Bills in Current Cycle 1 >See more	1	Total Bill Amount in Curre Cycle 33 >See more	ent	Utility Bills In Current Cycle 1 See more	
0 performance	200 - 72 yr	. and a set of the set	ur ^{to}	Utility Bill Amount In Cur Cycle 33 >See more	re				

Automating key processes throughout the meter-to-cash cycle is essential, from meter data collection right through to receiving payments. Utility retailers must also be able to rapidly introduce new services that fit household customers' lifestyles, such time-of-use (TOU) tariffs or prepaid plans. Meanwhile, your industrial / commercial (I&C) customers need more complex and customised tariff schemes. Self-service is also fundamental, so that customers from all segments can pay bills and manage their accounts online or on their mobile devices.



Many utility companies are also recognising the benefits of migrating their billing to Cloud-based services. With software-as-a-service (SAAS), there is no IT infrastructure to maintain or software to upgrade. You benefit from any new functionality as soon as it becomes available. Payas-you-grow licensing models help you run your business operations more efficiently too, improving the total cost of ownership of business support software and aligning your billing costs with customer growth.

We have built Skybill Utility Billing to meet the needs of all types of utility company. Skybill is a fully automated meter-to-cash solution for utilities, which can run your entire business efficiently in Cloud. Built on and incorporating Microsoft Dynamics 365 Business Central, Skybill fully integrates your ERP and billing operations. As a web-based service, Skybill is accessible from any device (desktop, tablet, mobile), without installing any software.

Skybill is ideal for utility companies who have outgrown their existing systems (e.g. Access, Excel, custom-built billing systems), as well as those who are launching as new suppliers in retail energy markets.

Benefits

Skybill Utility Billing enables you to:

Bill flexibly for any utility service	Optimise your meter-to-cash processes	Serve your clients better
 Bill for any utility service – electricity, gas, water, waste water / sewerage, & district heating Support industrial, SME & residential customers Launch new tariffs, such as time-of- use 	 Cut operational costs with fully automated end-to-end billing processes, from collecting meter reading to receiving payments Eliminate error-prone manual processes to improve business efficiency 	Maintain a single view of your customer information with fully integrated ERP and billing, thanks to Skybill's Microsoft Dynamics 365 Business Central foundation



- Improve revenue collection by offering prepaid plans
- Scale your customer base cost-effectively with a pay-as-you-grow SAAS model
- SKYBILL UTILITY BILLING <u>WWW.SKYBILL.EU</u> <u>support@skybill.eu</u> +37122008880
 - Bring new services to market more rapidly
 - Make it easy for customers to pay their bills and contact you via the self-service web portal & mobile app

Key Features

Skybill offers a wealth of features, which can be configured to your individual needs.

Meter Management

- Manage metering devices (locations, serial numbers, status, etc.)
- Automatically collect meter readings via M-Bus gateways
- Alternatively, import meter readings from MDM systems or Excel spreadsheets

Tariffs & Rating

- Powerful tariff configurator makes set-up of even complex tariffs easy
- Bill any utility service (electricity, gas, water, sewerage / waste water, heating)
- Supports postpaid and prepaid plans
- Apply consumption-based rating, fixed / step rates, TOU, periodic charges (e.g. standing/daily rates), discounts

Microsoft Dynamics Foundation

- Built on Microsoft Dynamics 365 Business Central
- Easy-to-use and intuitive user interface
- Fully integrate your ERP, customer management and billing using the included Business Central subscription

Cloud Service

- Software-As-A-Service (SAAS) model – we take care of all the infrastructure, software & maintenance
- Hosted on our secure data centres in Latvia, or alternatively in public cloud (AWS, Microsoft Azure) or private cloud
- Access Skybill from anywhere via your desktop, tablet or mobile phone
- On-premises version available on request



 Bill by customer, customer group, or property, on any periodic basis (e.g. monthly / yearly)

Customised Bills & Delivery

- Bill layouts are customised to your needs, and include your logo
- Combine service addresses in one bill or issue separate bills for each
- Issue bills by hard copy, email, SMS or client web portal

Customer Web Portal

- White-labelled portal can be customised for your brand (e.g. fonts, logo) and embedded in your website
- Mobile app for customers on the go (Android available, iOS coming soon)
- Clients can view and pay bills, track consumption, and submit meter readings
- Two-way messaging between clients and utility customer service representatives

Sales & Marketing

- Quotes for I&C customers
- Log all customer interactions
- Calculate agent sales commissions
- Outlook integration

Integration

- Skybill can be integrated with many other business systems, including ERP, meter gateway systems (e.g. M-Bus), meter data management systems, banks/ payment merchants, SMS / messaging systems
- Pre-integrated with popular payment merchants, such as Stripe, Payzone & PayEasy



SKYBILL UTILITY BILLING <u>WWW.SKYBILL.EU</u> <u>support@skybill.eu</u> +37122008880

-		Bilance: £20.0	D	Līguma Nr:	CTR000002		~	Q Mans profils	[] Izlogoties		
		Pēdējie rēķini			Pēdējie ziņojumi						
Līgums: CT000935 E-pasts: tomassbsriga15@gmail.com Pēdējā pieteikšanās: 01/06/2021 16:44		Datums Numurs Sum		Summa	PDF	Datums	Adrese	Adrese Tema			
		28.02.2021	AR001-02-21	£53,00		28.02.2021	Brīvības iela 25	Rēķini			
		28.02.2021	AR001-02-21	£53,00	۵	28.02.2021	Brīvības iela 25	a 25 Rēķini			
ඛ	Galvenā lapa	28.02.2021	AR001-02-21	£53,00		28.02.2021	Brīvības iela 25	R	ēķini		
	Ziņojumi	Mēneša rēķini				Jūsu rēķins salīdzinājumā ar citiem					
۵	Rēķini										
	Rēķini un maksājumi	10 8 12 73 4 16									
لما	Rādījumu vēsture										
Ø	lesniegt rādījumus										
ß	Maksājuma nosacījumi	I I I I I I I I I I I I I				1 Pozłacia 10 no 20					
\odot	Konfidencialitātes politika						Posnije to na zo				
?	Biežāk uzdotie jautājumi	Rēķini par adresi	Rēķini par adresi/resursu			Jūsu patēriņa līmenis salīdzinājumā ar citiem					
					1.1	50 30 1	Participe 10 no 20	90			

Customer Portal (can be any language, colour or even design)

Why Skybill?

- We understand the utility industry and have been developing software solutions for utility service providers for over 15 years.
- We treat every customer individually and customize Skybill to your specific needs. Whether you serve residential, SME, or I&C customers, and offer just one or several utility services, we can configure Skybill for your business.
- Our experienced team works with you on site (or remotely) to get your business up and running quickly with Skybill. Greenfield energy suppliers can be ready to bill new clients within weeks. Our experts are also highly skilled in migrating client data from any legacy billing systems to Skybill.